



LINDERLAKE CORPORATION

June 2026 | Right of Way Professionals Week Edition

RIGHT OF WAY ACQUISITION SERVICES • STAFFING SOLUTIONS

Honoring the Experts Behind the Infrastructure

The Humor Corner



JUNE 8-14, 2025

RIGHT OF WAY PROFESSIONALS WEEK

Join us in recognizing the dedication, expertise, and impact of our Right of Way professionals who keep our projects moving forward.



DEDICATED PEOPLE



POWERING PROGRESS



BUILDING CONNECTIONS



SUPPORTING COMMUNITIES



Did You Know?

The People Who Power Progress

Every successful infrastructure project begins long before construction starts. Behind every utility corridor, fiber network, transportation improvement, renewable energy facility, and transmission line is a dedicated team of Right of Way professionals working to build relationships, solve challenges, and keep projects moving forward.

During **Right of Way Professionals Week**, Linderlake Corporation proudly pauses to recognize the extraordinary individuals whose expertise, diplomacy, and unwavering commitment keep critical projects moving forward.

Our agents, project managers, title specialists, researchers, and support coordinators navigate highly complex landscapes every single day. They balance the technical demands of critical infrastructure with the fundamental need for strong, respectful relationships with landowners and communities.

To all ROW professionals who contribute their knowledge and integrity to the projects that shape our world: **Thank you for building the essential foundations upon which progress depends.**

Major infrastructure initiatives often require years of meticulous planning and land right acquisitions before a single piece of equipment arrives on site.

Without dedicated ROW acquisition, the highways, power grids, and broadband networks of tomorrow simply cannot be built.

Compass Reflection

"True infrastructure is more than concrete and steel; it is the enduring connection built on trust, clear communication, and the unwavering dedication of the people behind the scenes."

– The Linderlake Team

What Exactly Is Right of Way?

Right of Way (ROW) is the vital legal framework that grants access or land use for specific infrastructure purposes. It is the crucial first step that transforms a blueprint into a physical asset.

At its core, the ROW process transcends simply securing land rights. It is about fostering trust, maintaining transparent communication, and ensuring communities gain safe access to the utilities and transportation networks they rely on daily.

ROW Professional Spotlights



Amy

RIGHT OF WAY AGENT

What does a site visit typically look like for you?

“The current project I am on in Colorado is mostly rural so when a site visit is requested it usually means driving dirt roads to a property in the mountains, walking the proposed easement area with the landowner, answering all questions, and addressing any concerns they may have. Then hoping they will sign the easement while I am there.”

What makes someone really good at this job vs. average?

“You need to have people skills, you need to have empathy, you need to have patience and keep a cool head, always be kind, and try and put yourself in their shoes. How would you want to be treated if the roles were reversed?”



Hannah

RIGHT OF WAY AGENT

How do you prepare before meeting a landowner?

“I mainly go over the route and how it affects their property. I make sure I have all of their documentation and maps printed (at least one extra copy as well), and a digital copy pulled up in case they wanted to look at the kmz.”

What’s your approach when someone refuses access or an easement?

“You have to handle it respectfully and not take it personal. They are not declining you, but the project. I like to ask them why so I can understand their view point and see if there is a way to find middle ground.”



Danny

GENERAL MANAGER / SR. ROW PROFESSIONAL

What was your number one piece of equipment you used when first starting with Linderlake?

“My brain...If it had to be a piece of equipment, it would be a 35mm camera.”

What are some notable features and awards that Linderlake achieved/ collected through the years?

“The two largest achievements were being named in the top 500 of INC 500 as one of the fastest privately owned companies in the U.S. In 1994, we were ranked #96 and in 1995, #248. I was the only employee that received a Linderlake Award both of those years for my contributions in achieving that status.”

Successful projects start with the right people.

Thank you to every Linderlake professional helping build connections, support communities, and deliver excellence.

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