



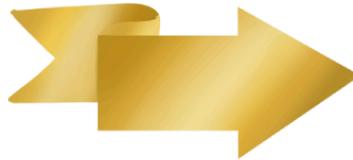
LINDERLAKE CORPORATION

January 2026 | A Newsletter for Our Community

RIGHT OF WAY ACQUISITION SERVICES • STAFFING SOLUTIONS

Brand Update – 2026

In 2026, **Linderlake Corporation** will introduce a refreshed logo that reflects innovation, growth, and technical excellence—while honoring the brand's trusted identity. The update supports our evolving vision and will be rolled out consistently across all platforms.



The Value of Getting Ahead of Community Concerns

We've learned some valuable lessons over the years about the critical role community outreach plays in keeping utility projects on track. On one transmission line project, limited community engagement at the front end led to unexpected pushback from property owners who felt blindsided by the proposed route. What started as a straightforward right-of-way acquisition turned into months of delays while we worked through a complete reroute—additional surveys, new title work, revised easement negotiations, and the challenges that come with compressed timelines. It was a reminder that skipping those early conversations can cost far more than the time it takes to have them.

In contrast, we've seen the difference proactive outreach makes. On a recent fiber project, we coordinated meetings with local farm bureaus and held community information sessions before finalizing routes. The feedback we received was invaluable—landowners identified potential conflicts we hadn't anticipated, from irrigation systems to planned expansions, and suggested alternative access points that worked better for everyone. More importantly, those early conversations built trust. By the time we began formal acquisition, property owners understood the project, felt heard, and were genuinely willing partners. The project stayed on schedule, relationships remained positive, and our client avoided the costly delays and complications that come with community resistance. It's these experiences that have shaped how we approach every project—because we know that investing time in relationships upfront pays dividends throughout the entire process.

In infrastructure projects, acquisition isn't just a line item—it's often the major budget and timeline variable. Community reception and landowner relations introduce layers of uncertainty that are tough to plan for. Linderlake's experience can help you focus on planning and laying the groundwork that reduces this uncertainty. We can assist with preparing the community outreach that leads to smoother, more effective acquisitions. Reach out to discuss how we can help.

Compass Reflections

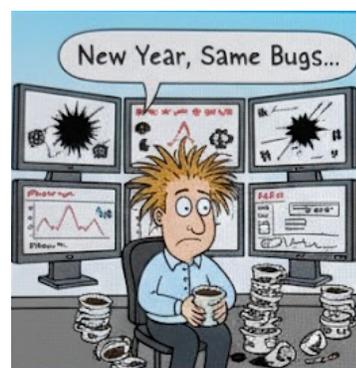
"Cheers to a new year and another chance for us to get it right."

-- Oprah Winfrey

Did you know?

Did you know that strategic community outreach is one of the highest-ROI activities in an FTTH rollout? By engaging residents early—addressing concerns, highlighting benefits, and building advocacy—you transform the critical easement acquisition phase from a potential bottleneck into a community-supported milestone. The result? Faster deployment, lower costs, and stronger subscriber uptake from day one.

The humor corner



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