



LINDERLAKE CORPORATION

Back in my day it was a game of dodgeball where you found out who really didn't like you.



HUMAN NATURE



SUMMED UP IN ONE PICTURE

The Right of Way & Staffing Connection



September, 2024

The Human Factor

Across the utility spectrum, the need for More is never-ending. More Capacity, More Reach, More Reliability, More Technology. This is true whether the need is in power, natural gas, broadband, water, due to the ever-growing population combined with the ever-expanding use of technology in our daily lives. Cheap, reliable energy powers a growing economy. Natural gas provides clean, efficient power to heat our homes. Clean water provides life to all. Broadband provides myriad opportunities to everyone.

The key is getting these services to all, efficiently and reliably. Land acquisition is one of the first steps in making this happen. Without property rights, many projects are held back. The advantages of utility services are obvious to those of us working to provide them. But at the same time, we need to look across the field at the property owner, and make certain we always consider the human factor.

This country was built on the idea of individual property rights. Many people hold the rights to their land dearly, and are not inclined to give them up. Family history, planned future use, or just plain "want-to-be-left-alone" are all valid reasons to not want to deal with right of way folks. Of course, condemnation can often be used to acquire land, but this needs to be a "last resort" on a project. Often just talking with people to identify their wants and needs can also identify solutions to hold-out landowners. Timber rights, visual impact, or a bad previous experience with a previous project can all be factors. Finding out what the landowner is against is as important as knowing what they are for.

Linderlake's right of way personnel are trained and experienced in making sure we treat every landowner as an individual, with different wants and needs. Linderlake makes sure to try to find solutions to issues, based on what we hear from the landowner, and we do listen. Working with each landowner as well as for our client can make certain that the overall need for More that helps society as a whole, is matched by consideration for each individual.

Linderlake: Specializing in the human factor since 1988.

Right-of-Way Acquisition & Staffing Services

Electric Transmission & Distribution, Gas, Water, Telecommunications
Providing "Service You Can Count On" Since 1988

www.Linderlake.com